

Southeast Co-Hosting 2013 Ag Outlook Meeting

CAPE GIRARDEAU, MO.

Valuable information for agricultural operations will be shared at the 2013 Strategic Ag Outlook Meeting Feb. 5 at Southeast Missouri State University.

The afternoon event will cover grain outlook and strategies for 2013, transportation, and national and international fertilizer markets. The free event begins at noon in Glenn Auditorium of Dempster Hall with a casual lunch followed by the Ag Outlook Meeting at 1 p.m. The meeting will be simulcast live at Southeast's regional campuses in Kennett and Malden, Mo.

The 2013 Strategic Ag Outlook Meeting is sponsored by Midwest Grain & Barge Company, Midwest Agri-Chemico, Inc., and the Department of Agriculture at Southeast Missouri State University.

"The Ag Outlook Conference is a must for producers who desire a better look at the grain market outlook and for anyone interested in the economic foundations and their potential expansion in southeastern Missouri," said Dr. Mike Aide, chair of the Southeast Department of Agriculture.

Featured speakers will be Chad Henderson, founding partner and market analyst at Prime Agricultural Consultants; Rod Beeler, urea product manager for Transammonia, Inc., an international trading company; Verlan Grigsby, who has been in the cash grain business for 27 years and is currently with McDonald Pelz; and Russ Mothershead, president/owner of Midwest Agri-Chemico, Inc., and its subsidiaries, Agri-Trans and Midwest Grain & Barge Company (MGB).

Henderson graduated from the University of Wisconsin-Madison with a Bachelor of Science in agriculture economics. He spent his first 10 years as a licensed broker with Stewart-Peterson group before starting Prime Ag in 2004. Henderson has authored several different nationally recognized market advisory newsletters and is frequently quoted in Bloomberg, Reuters and the Wall Street Journal. His interest in the commodity market stems from his farm background. He was raised on a cash crop grain and seed farm in southeast Wisconsin. Henderson continues his agriculture pursuits on his own farm with his wife, Rebecca. Together with their three children, the Hendersons enjoy exhibiting cattle from their small purebred Angus herd.

Beeler is responsible for sourcing urea around

the world through the Transammonia system for the U.S. market. An Iowa native, he started in the retail fertilizer business in the mid 1970s and entered the wholesale fertilizer business in 1980. He traveled most of the Midwest through 1990 and then went into barge trading through 2001, working for Continental Grain and United Suppliers. After joining Transammonia, Beeler worked in Tampa, Fla., for five years doing barge trading on the U.S. waterways and international phosphate trading for export out of Florida to Latin America, South America and Asia. In 2006, he established a new Midwest office for Transammonia in Des Moines, Iowa, handling barge freight and river barge sales for their office and several Midwest warehouses. Beeler still finds time to work on his small cattle farm – raising 30 calves and 50 acres of corn annually.

Grigsby spent 10 years at CHS in various roles before moving on to McDonald Pelz. McDonald Pelz, a cash grain brokerage with offices in Boulder, Kansas City, Minneapolis, Argentina, Brazil, China and Australia. He specializes in barge and FOB corn trading, but also assists in other commodities such as soybeans, wheat, soybean meal and corn gluten meal. Grigsby graduated from the University of Minnesota with a degree in agribusiness. He grew up in a small agricultural community in northwestern Iowa. He has three children and resides just outside of Boulder, Colo., where he enjoys coaching sports.

Mothershead is based in Cape Girardeau, Mo., where Midwest Agri-Chemico, Inc. specializes in the regional distribution and transportation of agricultural fertilizers and commodities to retailers in the Midwest. Agri-Trans provides truck transportation for bulk liquid and dry commodities; MGB is a grain merchandising and river terminal barge loading operation on the Mississippi River, just south of Cape Girardeau. Raised on a family farm near Benton, Mo., Mothershead grew up in the agriculture community of southeast Missouri. He is a graduate of Southeast Missouri State University's agribusiness program. Seating is LIMITED!

Seating for the 2013 Strategic Ag Outlook Meeting is limited. Please RSVP by Jan. 30 to Matt at (573) 651-0988 or toll-free at 1 (877) 651-0988. For more information, visit www.midwestgrainandbarge.com. Δ



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